

Press release

Gebrüder Weiss successful in Romania

Extension of the Sibiu location officially completed / positive development in land transport as well as air and sea freight / further expansion of automotive logistics

Lauterach/Sibiu, June 21, 2018. The works of Gebrüder Weiss to extend the Romanian location in Sibiu, Transylvania, were completed in June 2018. On an area of 4,500 square meters, a new logistics terminal including cross-docking hub was erected. The extension of the location had become necessary due to an increase in demand for logistics services in the region. “The extension will enable us to meet increasing customer requirements and to handle the growing volume of orders even better,” says Viorel Leca, Country Manager Romania at Gebrüder Weiss. In 2017, 605,442 consignments with a total weight of 1.2 million tons were handled, corresponding to an increase of eleven percent as compared to the previous year.

From niche player to full-service logistics provider

Founded in 1994 as a shipping office with a staff of four, Gebrüder Weiss Romania has established itself as one of the leading full-service logistics provider on the domestic market over the years. Today, the company has 600 employees at eleven locations, managing a logistics area of some 50,000 square meters. “Apart from the great skill that the Romanian team has demonstrated in developing the country organization and in providing industry-specific customer solutions, the growth of the company was also supported by the fact that Romania is opening up to Central Europe,” says Thomas Moser, Director and Regional Manager South-East/CIS at Gebrüder Weiss, to explain this positive development. Today, especially land transports to Germany, Austria, France, Bulgaria, and Hungary account for a major part of the business.

Access to global markets by air and sea freight

The Air & Sea division has also seen a positive development: Since 2014, the number of shipments in the air and sea freight division has increased by more than 25 percent each year. From 2016 to 2017, the number of transported TEUs increased by 50 percent. Against this background, Gebrüder Weiss has expanded the Air & Sea structure of the entire country organization and reinforced the teams with additional personnel. Customers benefit from the access they are offered by Gebrüder Weiss from Romania to the major destinations of the world. For instance, the company runs LCL consolidated containers between

China/Hong Kong and the Black Sea port of Constanta four times a week. Additionally, from Constanta, the most important Central European ports, the North Sea as well as overseas destinations are reached via the Main-Danube Canal. With its sea freight division, Gebrüder Weiss ranks third already among logistics experts on the domestic market.

Specializing in services for the automotive market

For Romania's booming automotive industry, too, the company is an important strategic partner. In 2017, the Romanian team organized 57,000 automotive consignments with a total weight of 125,800 tons. At the Arad location alone, 100 employees are responsible for handling the complex automotive logistics processes. At the Cluj location, with more than 2,500 square meters of logistics area, the cooperation with a large technology group with an automotive focus has been extended recently.

About Gebrüder Weiss

With about 7,000 employees, 150 company-owned locations and a provisional annual turnover of 1.55 billion euros (2017), Gebrüder Weiss ranks among Europe's leading transport and logistics companies. In addition to its core business of land transport, air & sea freight, and logistics, the company operates a number of highly specialized industry solutions and subsidiaries under the umbrella of Gebrüder Weiss Holding AG, based in Lauterach (Austria). This includes the logistics consultancy firm x|vise, tectraxx (industry specialist for hi-tech businesses), dicall (communications solutions, market research, training), Rail Cargo (railway transports) and the Gebrüder Weiss parcel service GWP, co-partner of the Austrian company DPD. This bundling of services allows the corporate group to respond to customer needs quickly and flexibly. Having implemented a variety of environmental, economic and social initiatives, today the family-run company with a 500-year history is a pioneer in sustainable business practices.

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